

Pleion Prefab

Homebuilding Options Feb. 2022

Powered by









Problem: Undersupply of Millions of Homes

Causes:

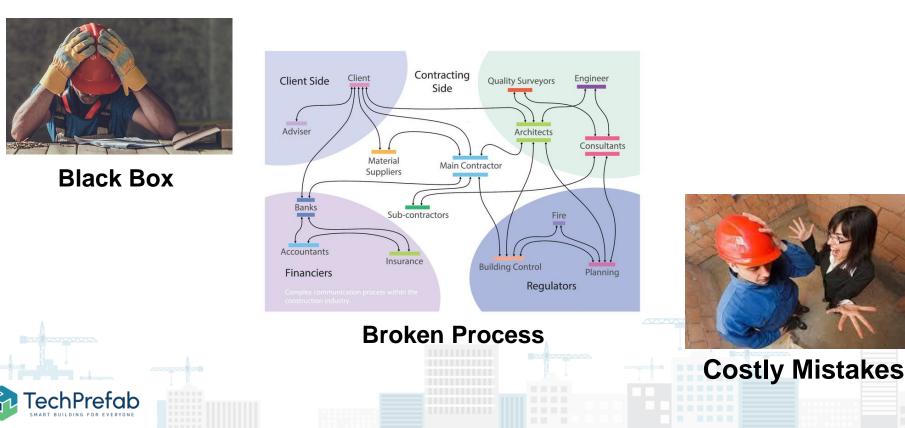
- Lagging Productivity
- Labor Shortage
- Financially-strained Municipalities

Consequences:

- Inadequate Supply
- Rising Prices
- Cookie-cutter designs



Pain Points: We need to Build More Homes... ...BUT Construction is Complex & Error-prone



The Solution: Prefab Construction

Yes: Prefab > Site-built Construction

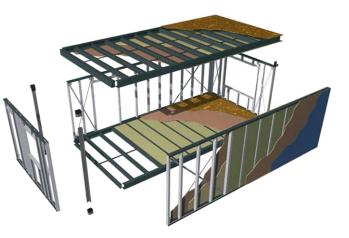
- reduces: time, cost, labor & waste 0
- increases: quality, efficiency & safety 0



But: RechPrefab > Conventional Prefab







COST-EFECTIVE

Prefab

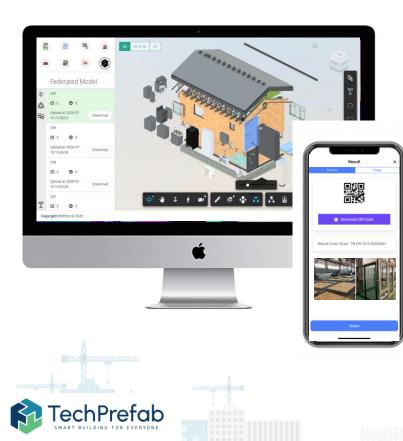
How: Pleion Prefab Optimizes Prefab Construction

A better, faster & more cost-effective way to design & build for our clients: <u>- B-B:</u> landowners, homebuilders, commercial developers & end-users <u>- B-C:</u> homebuyers

For each client/project, powered by TechPrefab, Pleion:

- identifies the best prefab building systems & materials for each project
- sources them from our curated, global supply chain
- manages the design, logistics, delivery & installation (as needed)

Better: BIMport[™] Proprietary, Cloud-Based Platform



Features & Benefits

1. Team Collaboration



Project members shared platform

- eliminates design & construction errors
- reduces costs

3. Off-Site Construction

1 = 1 <

Interface & monitor all stages with factory

- increased transparency
- more efficient scheduling

2. Component Database



Powered by BIM (Building Information Model) 3D product database with <u>certified</u> manufacturer's specs & pricing

- faster design
- cost transparency

4. On-Site Assembly



Provide visual instructions for flow of construction

- simplifies contractor tasks
- Improves safety, quality & productivity

Cost Effective: Apple Model = Low Capex

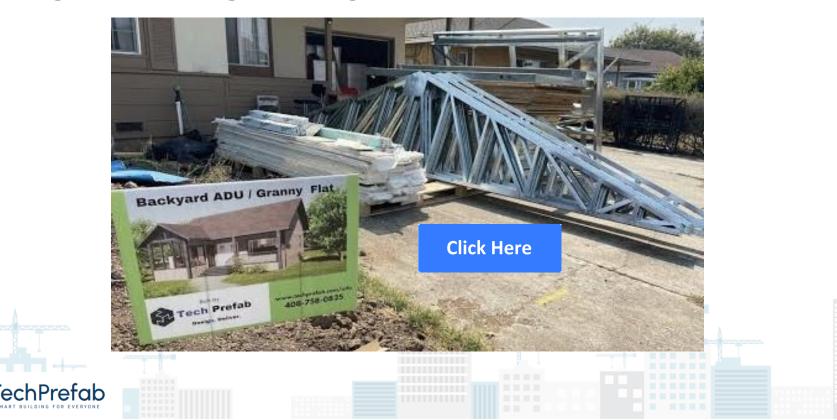
<u>Global Reach</u> - Instead, we have relationships with factories in the US & Asia.

- BIMport helps identify global capacity & find the right system (steel, wood etc..)

- This allows us to focus on:
- Product design
- Client service
- Market Penetration & Growth
- Sustainable, renewable materials used as efficiently as can be. This is the future of construction.



#1 - Steel System: 1 Minute Demo – Fast Installation using pre-cut Light Gauge Steel (LGS) panels



#2 Concrete Systems: Many Systems



Blocks



Precast Panels



Insulating Concrete Forms (ICF)



Removable Forms



3D Printing

#3 Wood & Engineered Wood Systems Light Wood, Mass Timber, Cross Laminated Timber (CLT) etc..











Founding Team: Complementary Skills, Strong Chemistry **& Intense Work Ethic**



Real Estate & Finance

Robert Friedman CEO & Co-Founder

25+ years Experience in Technology,

Yale SCHOOL OF MANAGEMENT



Weili Xu Mellonĭ University **CTO & Co-Founder**

- Ph.D.-Building Performance & Diagnostics
- 10 years Project Management Experience



Zheng Zhang BOSTON COO & Co-Founder

- MBA & MSIS Dual Degree
- 10 years Development Experience



Senior Management: Design & Procurement



- M. Arch of Urban Design, Harvard University
- 7 Years of experience, Kohn Pedersen Fox Associates (KPF)

KPF



William Guan General Manager, China Office

- Expert in Supply Chain, International Logistic Management & E-commerce
- 10 Years of experience in Hardware Manufacturing



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